

HINDUSTAN SANITARYWARE & INDUSTRIES LIMITED
REGD. OFFICE: 2, RED CROSS PLACE, KOLKATA-700 001

Segment wise Revenue, Results and Capital Employed

UNAUDITED FINANCIAL RESULTS (PROVISIONAL) FOR THE QUARTER ENDED ON 30.09.2005

(RS./LACS)

(RS./LACS)

Sr. No.	PARTICULARS	Quarter Ended		6 months Ended		Year ended	Sr. No.	PARTICULARS	Quarter Ended		6 months Ended		Year ended
		30.09.2005 (Unaudited)	30.09.2004 (Unaudited)	30.09.2005 (Unaudited)	30.09.2004 (Unaudited)	31.03.2005 (Audited)			30.09.2005 (Unaudited)	30.09.2004 (Unaudited)	30.09.2005 (Unaudited)	30.09.2004 (Unaudited)	31.03.2005 (Audited)
1	Gross Sales	9995	7356	19361	14043	33155	1	Segment Revenue:					
	Excise duty	963	753	1894	1495	3444		a) Building Products	5502	4267	10537	7560	17092
	Net Sales	9032	6603	17467	12548	29711		b) Glassware	4583	3182	8976	6598	16361
2	Other Income	140	99	205	145	355		c) Others	50	6	53	30	57
	Total Net Receipts	9172	6702	17672	12693	30066		Total	10135	7455	19566	14188	33510
3	Expenditure							Less: Inter Segment Revenue	-	-	-	-	-
	a) (Increase)/decrease in Stock in Trade	(1308)	(117)	(2268)	(193)	(1380)		Net sales/income from operations	10135	7455	19566	14188	33510
	b) Goods purchased for resale	1339	824	2317	1359	3985	2	Segment Results:(before tax, interest and exceptional items)					
	c) Consumption of Raw Material	1694	1012	3327	1975	4950		a) Building Products	1128	670	1877	1077	2697
	d) Staff Cost	1037	827	2020	1578	3526		b) Glassware	355	201	776	485	1728
	e) Power & fuel	2083	1261	3854	2503	5847		Total profit before extra-ordinary items	1483	871	2653	1582	4425
	f) Other Expenditure	2395	1655	4836	3091	7070		Less: Interest	300	261	629	499	1089
	Total Expenditure	7240	5462	14086	10313	23998		Less: Unallocable expenditure, net of unallocable income	158	78	301	140	439
4	Operating Profit-EBIDTA	1932	1240	3586	2380	6068		Total Profit before Tax	1025	532	1723	943	2897
5	Interest	300	261	629	499	1089	3	Capital Employed:					
6	Gross Profit	1632	979	2957	1881	4979		a) Building Products	12324	11658	12324	11658	11256
7	Depreciation and Amortisation	607	447	1234	938	2082		b) Glassware	20934	16413	20934	16413	19716
8	Profit before Tax	1025	532	1723	943	2897							
9	Provision for -Income Tax(including fringe benefit tax)	423	43	592	75	153							
	-Deferred Tax	(90)	199	2	345	832							
10	Net Profit after Tax	692	290	1129	523	1912							
11	Paid up Equity Share Capital (Share of Rs.5/- each)	935	561	935	561	935							
12	Reserves excluding Revaluation Reserve					10228							
13	Earning per share - Basic (not annualised) (Rs.)	3.70	1.55	6.03	2.80	10.22							
14	Earning per share - Diluted (not annualised) (Rs.)	3.35	1.55	5.76	2.80	10.22							
	Aggregate of non-promoters' shareholding												
	- No. of Shares	6463326	3836010	6463326	3836010	6463501							
	- Percentage of Shareholding	34.54	34.17	34.54	34.17	34.55							

NOTES:

- (1) Expansion programme at Bibinagar plant to increase sanitaryware production capacity from 12,000 tpa to 18,000 tpa is going on as per schedule.
- (2) Company is launching a new line of kitchen products - chimneys and hobs complementing its range of kitchen sinks
- (3) The Board of Directors have recommended to shareholders for their approval the split/sub-division of the face value of the company's equity shares from Rs.5/- each to Rs. 2/- each.
- (4) FCD issue expenses of Rs.100.90 lacs (Net of Tax) have been charged against Share Premium Account.
- (5) Earning Per Share (EPS) for the quarter and half-year ended on 30.09.2004 has been calculated on post-bonus number of equity shares (2:3 bonus issue effected in January, 2005).
- (6) There were no investor complaints pending at the beginning of the quarter. 37 complaints were received during the quarter and all 37 complaints were disposed of. No complaint is lying unresolved at the end of the quarter.
- (7) Previous year's/period's figures have been re-grouped /re-arranged wherever considered necessary.
- (8) The statutory auditors of the company have carried out a limited review of un-audited financial results for the quarter/half year ended 30th September, 2005.
- (9) The above financial results have been reviewed and recommended by the Audit Committee at its meeting held on 28th October, 2005 and taken on record by the Board of Directors at its meeting held on the same day.

New Delhi
Dated: 28th October, 2005

For Hindustan Sanitaryware & Industries Limited


(R.K. SOMANI)
Chairman & Managing Director