

HINDUSTAN SANITARYWARE & INDUSTRIES LIMITED  
REGD. OFFICE: 2, RED CROSS PLACE, KOLKATA-700 001

UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED ON 31.12.2005	Segment wise Revenue, Results and Capital Employed
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(RS./LACS)							(RS./LACS)						
P A R T I C U L A R S	Quarter Ended		9 months Ended		Year ended	P A R T I C U L A R S	Quarter Ended		9 months Ended		Year Ende d		
S r. N o.	31.12. 2005 (Unau dited)	31.12. 2004 (Unau dited)	31.12. 2005 (Unau dited)	31.12. 2004 (Unau dited)	31.03. 2005 (Audi ted)	S r. N o.	31.12. 2005 (Unau dited)	31.12. 2004 (Unau dited)	31.12. 2005 (Unau dited)	31.12. 2004 (Unau dited)	31.03. 2005 (Audi ted)		
1.	Gross Sales	11001	8016	30362	22059	33155	1.	Segment Revenue:	6080	4203	16617	11763	17092
	Less:Excise duty	1072	782	2966	2277	3444		a) Building Products	4984	3852	13960	10450	16361
	Net Sales	9929	7234	27396	19782	29711			21	12	74	42	57
2.	Other Income	84	51	289	196	355		b) Glassware	-	-	-	-	-
	Total Net Receipts	10013	7285	27685	19978	30066		c) Others	11085	8067	30651	22255	33510
3.	Expenditure	(1096)	(1201)	(3364)	(1394)	(1380)		Total	11085	8067	30651	22255	33510
	a) (Increase)/decrease in Stock in Trade	1556	1260	3873	2619	3985		Less:Inter Segment Revenue	-	-	-	-	-
	b) Goods purchased for resale	1776	1340	5103	3315	4950		Net sales/income from operation	11085	8067	30651	22255	33510
	c) Consumption of Raw Material	1129	825	3149	2403	3526			2446	1890	7282	4981	5847
	d) Staff Cost	2294	1565	6148	4068	3526			8105	5679	22191	15992	23998
	e) Power & fuel	2446	1890	7282	4981	5847							
	f) Other Expenditure	8105	5679	22191	15992	23998							

	Total Expenditure						ns						
4.	Operating Profit-EBITDA	1908	1606	5494	3986	6068	2.	Segment Results: (before tax and interest)	1308	746	3185	1843	2697
5.	Interest	319	251	948	750	1089		a) Building Products	159	407	935	892	1728
6.	Depreciation and Amortisation	629	585	1863	1523	2082		b) Glassware	319	251	948	750	1089
7.	Profit before Tax	960	770	2683	1713	2897		Total profit before unallocable expenditure	188	132	489	272	439
8.	Provision for -Income Tax(including fringe benefit tax)	446	60	1038	134	153		Less: Interest	960	770	2683	1713	2897
	- Deferred Tax	(117)	282	(115)	627	832		Less: Unallocable expenditure,					
9.	Net Profit after Tax	631	428	1760	952	1912		net of unallocable income					
10.	Paid up Equity Share Capital (Share of Rs.5/- each)	935	561	935	561	935		Total Profit before					
11.	Reserves excluding Revaluation Reserve					10228							
12.	Earning per share - Basic (not annualised) (Rs.)	3.37	2.29	9.41	5.09	10.22							
	Earning	3.03	2.29	8.79	5.09	10.22							

per share - Diluted (not annualised) (Rs.)						Tax					
1 Aggregate						3. Capital Employed:					
3. of non-promoters' shareholding	6,463,326	3,879,705	6,463,326	3,879,705	6,463,501	a) Building Products	13202	10772	13202	10772	11256
- No. of Shares	34.54	34.56	34.54	34.56	34.55	b) Glassware	21301	18814	21301	18814	19716
- Percentage of Shareholding											

- (1) Expansion programme to increase sanitaryware production capacity from 26,000 tpa to 32,000 tpa has been successfully completed.
- (2) Earning Per Share (EPS) for the quarter and nine months ended on 31.12.2004 has been calculated on post-bonus number of equity shares (2:3 bonus issue effected in January, 2005).

- (3) Company's existing shares of face value of Rs.5/- each have been sub-divided to face value of Rs.2/- each w.e.f. 06.01.2006.
- (4) There were no investor complaints pending at the beginning of the quarter. 41 complaints were received during the quarter and all 41 complaints were disposed of. No complaint is lying unresolved at the end of the quarter.
- (5) 'The statutory auditors of the company have carried out a limited review of un-audited financial results for the quarter and nine months ended 31st December, 2005.
- (6) 'The above financial results have been reviewed by the Audit Committee at its meeting held on 30th January, 2006 and taken on record by the Board of Directors at its meeting held on the same day.
- (7) 'Previous year's/period's figures have been re-grouped /re-arranged wherever considered necessary.

For Hindustan Sanitaryware & Industries Limited

New Delhi  
Dated: 30th January, 2006

R.K. Somany  
Chairman & Managing Director